BlueStylus offers automation and efficiency for a whole new level of productivity.

Background

Darlene Anderson is a trustee assistant for FurrCohen in Boca Raton, Florida. She is also active as a trustee assistant in the National Association of Bankruptcy Trustees (NABT).

Situation

Darlene had been using a PC-based program to help run their office but found it to be too cumbersome. It had several bells and whistles but the staff didn't want to use it due to its complexity. She also found it to be too expensive. She moved to a web-based program instead, for added flexibility, but it was too limited. She was looking for simplicity to get the job done.

Darlene was aware of BlueStylus from her dealings with TrusteSolutions, a product she has been very happy using. Both companies are owned, operated and supported by Financial Software Solutions out of Houston, Texas. She decided to sign up for the free, 30-day trial. Going through the 30-day trial allowed her to tailor the product to their office and case needs.

"It's a solid product that gets the job done. Our manpower is no longer being used for things that are now automated."

Darlene found BlueStylus to be an easy-to-use program and decided it was something that would fit their business model well.

"The biggest benefit we have experienced is its cost effectiveness."

Solution

Darlene uses many of the features BlueStylus offers including Time & Billing, Collaborative and PACER downloads. She has seen office productivity increase since rolling out BlueStylus. Associates are no longer entering time manually, PACER downloads come in automatically and everything can be found in one place. Tasks are streamlined, everything is contained in one system and there is no longer a need to enter items in several places. The duplication of work and effort is gone, creating an increase in overall office efficiency.

Darlene's co-workers find it very user-friendly, easy-to-use and intuitive—even if some are not so tech savvy.

Online Office Management That's On Point

Darlene uses the product daily and finds it easy to move in and out of screens quickly. If she ever does have an issue with the program, she contacts support and they help her immediately. There is no waiting a day like she experienced in the past with other vendor support. Issues are resolved in a very short period of time.

The speed of the product is another plus. Darlene's previous web-based program took several hours to download documents. With BlueStylus, speed is not an issue. Neither is mobility. By using the BlueStylus app, all of the FurrCohen users can get PDFs and contact information whether they are in court, out of the office or on the go.

Darlene recommends BlueStylus to small and medium-sized firms. She says, "Do the free trial. Take a couple of cases and clients, enter their information into the program, and operate with it for at least a week and really try it out. I think by trying it you'll see the ease of BlueStylus." She adds, "For the cost, efficiency and automation, it shouldn't be overlooked and should definitely be considered when evaluating other products."

"The product and level of support and involvement of the BlueStylus team sets the bar higher than most products out there. They are always looking for ways to enhance the product even further."

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